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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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*NOT ADMITTED TO THE BAR
**ADMITTED IN PENNSYLVANIA ONLY

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TILLMAN L. LAY
NICHOLAS P. MILLER
JOSEPH VAN EATON

March 16, 1993

VIA HAND DELIVERY

Ms. Donna R. Searcy
Secretary
Federal Communications Commission
Room 222
1919 M Street, N.W.
Washington, D.C. 20554

Re: Ex Parte Presentation in MM Docket 92-266

Dear Ms. Searcy:

Pursuant to 47 C.F.R. § 1.1206, the undersigned submits this original and one copy of a letter disclosing an oral ex parte presentation.

On March 16, 1993, the undersigned and Nicholas P. Miller of Miller & Holbrooke; Council President Richard Meehan, Councilmember James N. Mathias, Jr., City Solicitor Guy Ayres III, and Assistant City Manager Kathleen Mathias, all of the Town of Ocean City, Maryland; and Fred Moran and Mark Brooks, of Haverford Township, Pennsylvania, met on behalf of a coalition of municipalities and on behalf of Ocean City, Maryland, and Haverford Township, Pennsylvania, with Robert Branson and Byron Marchant of the Federal Communications Commission. The meeting dealt with the municipalities' interests in the proceeding, subscribers' need for relief from monopoly pricing, the coalition's proposed model for cable rate regulation, the rates for cable service in Ocean City and Haverford Township and recent

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MILLER & HOLBROOKE

ATTORNEYS AT LAW

Ms. Donna R. Searcy
March 16, 1993
Page 3

retiering that has occurred there, and procedural issues. The enclosed materials concerning the history of rates for cable service in Ocean City were handed out at the meeting.

Very truly yours,

MILLER & HOLBROOKE

By

Tillman L. Lay

TLL/dmb

Enclosures

cc: Robert Branson (via Hand Delivery)
Byron Marchant (via Hand Delivery)

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OFFICE OF THE SECRETARY

TOWN OF OCEAN CITY
OCEAN CITY, MARYLAND
CABLE TELEVISION RATES

	Basic Service	Expanded Basic	Rate
1984			\$8.75
1985			\$8.75
1986			\$8.75
1987			\$13.95
1988			\$14.95
1989			\$15.95
1990			\$16.95
1991	\$16.90	\$2.05	\$18.95
1992	\$17.75	\$2.95	\$20.70
1993	\$18.40	\$3.35	\$21.75
4/1/93	\$10.00	\$11.75	\$21.75

Penetration Rate 92% in season 79% out of season

31,500 in season customers

28,500 taking year 'round service

7,000 local Berlin/Ocean City/Fenwick

15,000 bulk and/or rentals

Services	Fees/Charges
Reconnection or Installation of Service	\$59.95
Additional Outlet with Converter	\$5.50
Additional Outlet without Converter	\$3.50
Hand Held Remote Control	\$2.50
Additional Remote Control	\$1.50
Converter Deposit (on new and seasonal)	\$50.00

TOWN OF OCEAN CITY
OCEAN CITY, MARYLAND
CABLE TELEVISION REPORT

TCI, America's largest cable operator is the franchisee for the Town of Ocean City. As you may be aware, Ocean City is a premier family resort on the Atlantic Ocean. During the summer, on any given week, the town may have as many as 300,000 visitors enjoying our 10 miles of clean white beach. Ocean City actually encompasses 3.5 square miles, so although our town is 10 miles long, it is only 1/3 a mile wide on average.

TCI has a penetration rate of 92%, serving 31,500 customers in season. Of those customers, 28,500 choose to keep year 'round service even though only 7,000 are actually year 'round local residents.

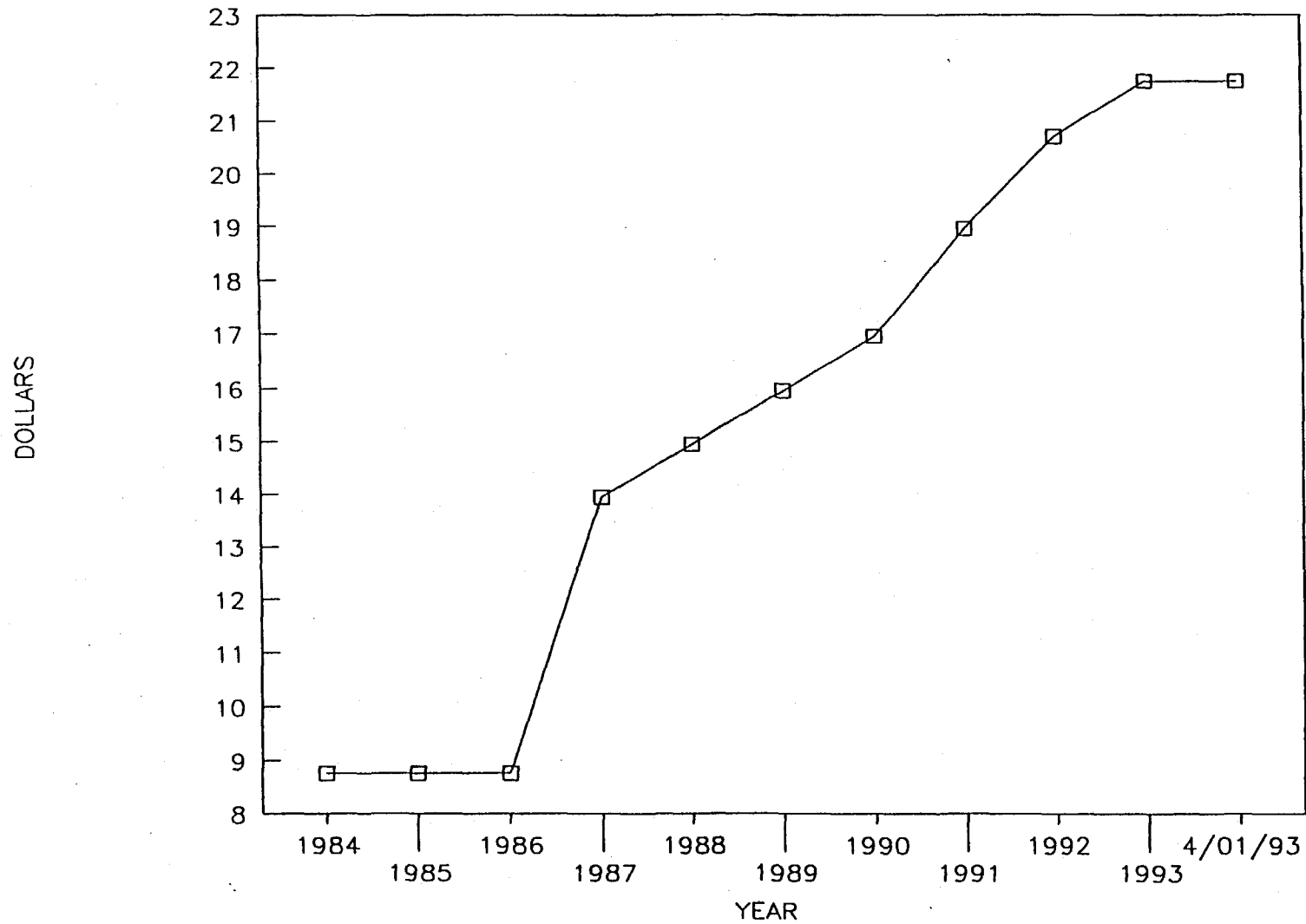
Since 1984 our cable rates for "basic" service have risen from \$8.75 to \$21.75. The cable operator does allow a 13% senior citizen discount on basic cable service.

According to financial reports provided by our operator, they showed an operating income in excess of \$4.2 million. Half of that money, or \$2.2 million, is paid to TCI's Corporate in the form of management fees.

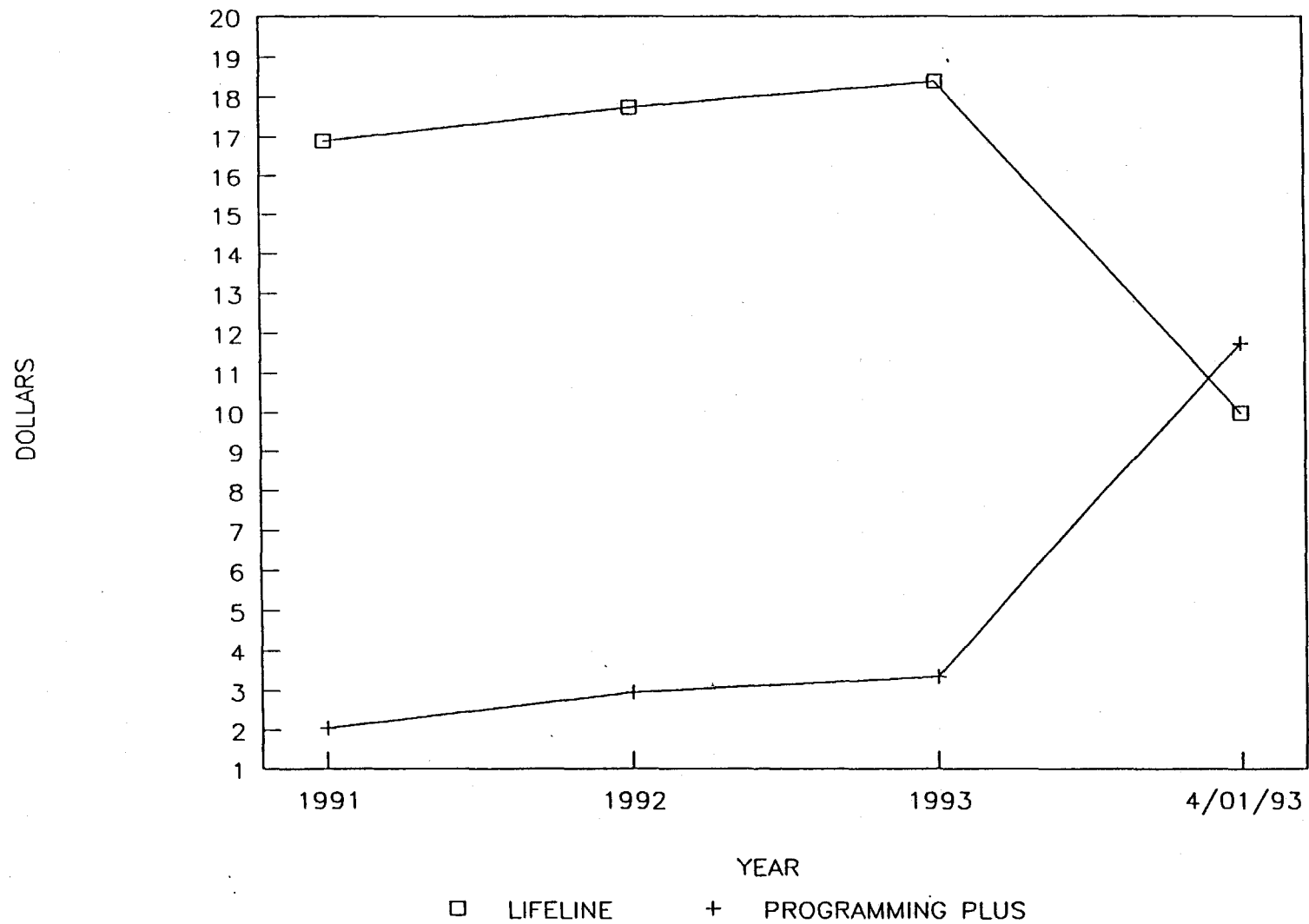
The Town is concerned about the retiering that has been going on in our franchise since 1991. Since Ocean City can only receive 2 broadcast signals without cable, it has become a necessity for our residents. Being a coastal area, subject to coastal storms and hurricanes, cable television is a critical means to notify and keep informed the 300,000 people in our resort. The retiering that will be effective April 1, 1993 removes one of the essential news links we have - CNN. This upcoming retiering removes CNN and WTBS and replaces it with "barker" channels for the local cable operation. According to TCI's records this amounts to 18c worth of programming costs per month, per subscriber. In turn they are reducing the basic (where CNN and WTBS are presently) by \$8.40 and increasing expanded basic by \$7.40 for no net change in the total rate.

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To	Kathy Mathias	From	Carle Quillen
Co.	to Tim Lay	Co.	
Dept.		Phone #	
Fax #	202-785-1234	Fax #	289-7385

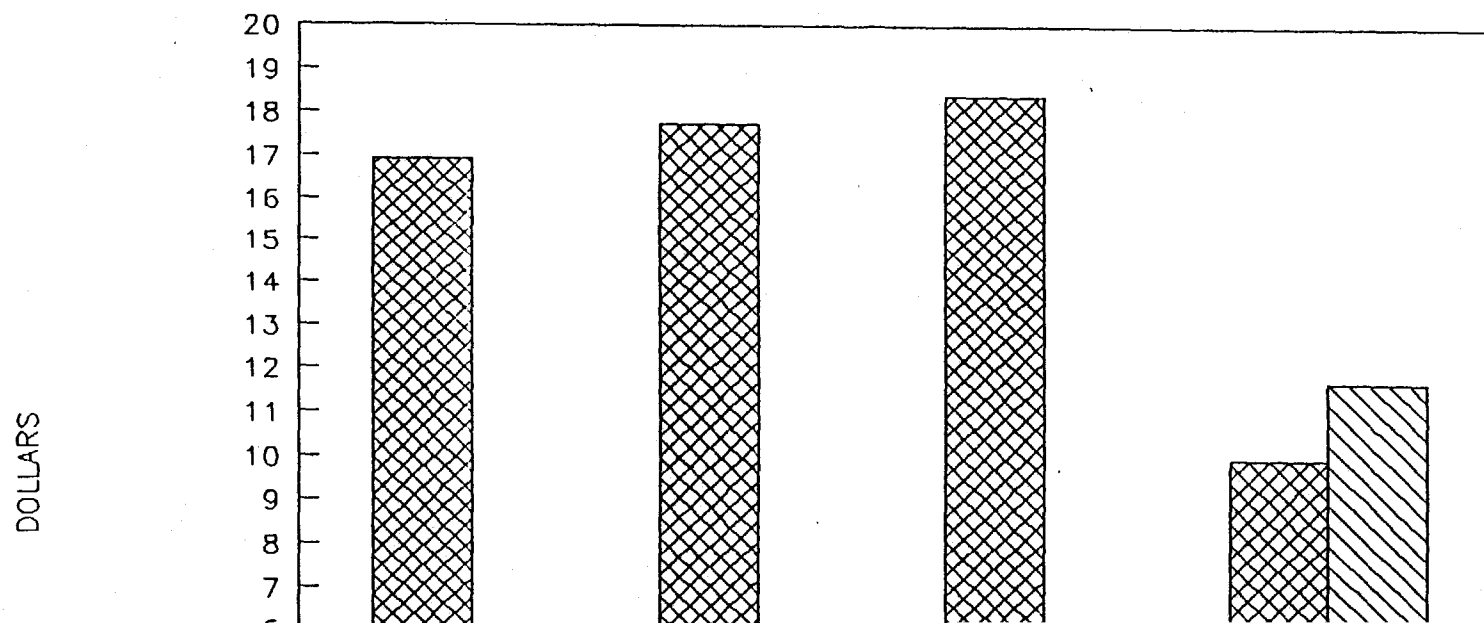
TOWN OF OCEAN CITY CABLE RATES



TOWN OF OCEAN CITY CABLE RATES



TOWN OF OCEAN CITY CABLE RATES



March 1993

TVC Cablevision of Eastern Shore
8301 Coastal Highway
Ocean City, MD 21842

TVC Cablevision of Eastern Shore is making important new changes for the future of your cable.

Dear TVC Cablevision Customer:

Many customers have requested a no frills, low-cost entry-level cable service and we've listened. TVC Cablevision of Eastern Shore is excited to be a part of a lower-cost option coming your way on April 1, 1993.

First, in order to provide more options, we will be reconfiguring our two existing levels of service. These two levels of service will be called Broadcast Basic and Programming Plus. Broadcast Basic will consist of 12 channels (1 through 13). Programming Plus will consist of all the satellite channels (14 through 56).

Broadcast Basic will consist of broadcast networks we currently carry, including the current local and distant ABC, CBS, NBC, as well as FOX, The Real Estate Channel, Nickel Video Guide, and our exclusive Public, Commercial, and Educational Access channels.

Programming Plus which is an optional and separately priced service, will contain all other cable entertainment channels we currently offer, including WTBS, CNN, ESPN, USA, TNT, Discovery, Lifetime, The Weather Channel and much more.

Second, to provide these reconfigured levels of service, we must reassign our channels. Broadcast Basic is a new channel line-up and rate card, effective April 1, 1993. We apologize for any inconveniences as we undertake this transition. If you have problems finding your favorite cable networks on the new line-up or have further questions, please give us a call at 410-524-3401 or 800-816-2288 (Ocean Maryland and Delaware). We're here to help.

PROGRAMMING PLUS CUSTOMERS

Good News! If you are a current Programming Plus customer:

- the total price for these previously requested services you have and currently enjoy will remain the same.

- You do NOT need to make a choice to continue to view the maximum level of programming you've come to expect.

- Only your channel line-up will change in order to technically provide for a lower-cost Broadcast Basic service.

- If you want to change any of the services you now receive, please call our office.

LIFELINE ONLY CUSTOMERS

IMPORTANT! If your household currently subscribes to LIFELINE ONLY (channels 2-13), as of April 1, 1993, you will need to make a choice of either:

- add the Programming Plus level of service in addition to the Broadcast Basic level of service to receive all nonpremium programming, i.e. CNN and WTBS.

- or maintain a Broadcast Basic Only customer and lose service, but pay a lower rate for the reconfigured Broadcast Basic.

In either case, we're here to help and make sure you understand your cable choices. If you add Programming Plus during 1993, the converter box deposit and the upgrade charge will be waived, a value of \$75.00. There is a rate and channel line-up card enclosed for your review. If we do not hear from you, you will remain a Broadcast Basic customer and receive lower services for a lower price.

Great News! Optional premium services will be available to all customers, even those who subscribe only to Broadcast Basic. That's right. You have the choice of adding services like HBO, Showtime, The Movie Channel, Cinemax, ENCORE, The Disney Channel and all the exciting new Pay Per View movies and events to your service level. Converter Box is necessary!

We appreciate your continued support during these changes and we're committed to bringing you the finest in entertainment and information available.

Sincerely,

John G. Reiser

TV Division

General Manager

P.S. Remember if you add Programming Plus during 1993, the converter box deposit and the upgrade charge will be waived, a value of \$75.00.

MONTHLY RATES

Effective 4/1/93

YEAR ROUND

BROADCAST BASIC *Service	\$0.00
PROGRAMMING PLUS **Service	\$1.75
Senior BROADCAST BASIC *Service	\$0.00
Senior PROGRAMMING PLUS **Service	\$8.55

SEASONAL

BROADCAST BASIC *Service	\$3.00
PROGRAMMING PLUS **Service	\$2.05
Senior BROADCAST BASIC *Service	\$3.00
Senior PROGRAMMING PLUS **Service	\$9.65
Reconnect or Installation of Service	\$9.95
Add'l Outlet w/converter	\$5.50
Add'l Outlet w/o converter	\$3.50
HBO (Home Box Office)	\$11.50
First Premium Service	\$10.95
Second Premium Service	\$7.95
Third or Add'l Premium Service	\$6.95
Handheld Remote Control	\$2.50
Add'l Remote Control	\$1.50
Converter Deposit (on new & seasonal accounts)	\$0.00
Add'l Outlet Installation (at time of next install)	\$15.00
Transfer of Owner	\$15.00
Service Upgrade / Trip Charge	\$5.00
Dial Service w/OJ Remote	\$9.95

* BROADCAST BASIC Service - Only channels 2-13. THERE WILL BE A \$75.00 UPGRADE CHARGE WHEN YOU ADD PROGRAMMING PLUS AFTER 1993.

** PROGRAMMING PLUS Service - channels 14, 26-56 (i.e. CNN, WTBS, ESPN, TNT, Discovery, The Weather Channel, Lifetime, and more).

1. WRITTEN NOTICE MUST BE GIVEN TO DISCONTINUE CABLE SERVICE.

2. There is a one-month relationship fee cable service and a one-month minimum fee premium service.

3. A \$5 late charge will be applied to all delinquent accounts.

4. The Seasonal rate will be charged to any "year round" customer discontinuing prior to the twelve month term.

5. Proof of age required for senior discount (60 years or older).

6. Applicant must be at least 18 years old.

7. Pricing, programming, and packaging are subject to change.

8. Bad check charge is \$25.00.

9. Delaware residents add 4.5% tax.

10. Prices may include applicable franchise fees and taxes.

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